Ethics for an Outsourced Government

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Acknowledgment

(my own conflict of interest?)

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Methodology

90+ interviews with:

- Contractors & their trade associations
 - » Professional Services Council (PSC)
 - » Defense Industry Initiative (DII)
- Executive Branch officials:
 - » Procurement
 - » Ethics
- Government Investigators
 - » IGs
 - » GAO
- NGOs
 - » good government groups
 - » unions
- Hill staffers
- False Claims Act lawyers

An Illustration of the Problem

- Dan Jester
 - Advised Treasury on AIG bailout
 - Owned Goldman Sachs stock
 - Handled AIG bailout in a way that benefited
 Goldman Sachs -- and himself

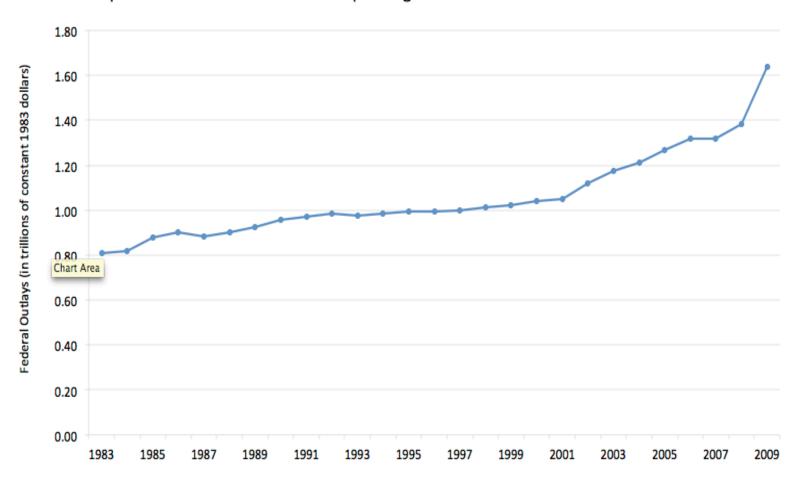
Criminal Conflict of Interest Statute

18 U.S.C. § 208(a) (excerpt)

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"... [W]hoever, being an officer or employee of the executive branch ... participates personally and substantially ... through ... the rendering of advice, ... in a ... particular matter in which, ... he ... has a financial interest"
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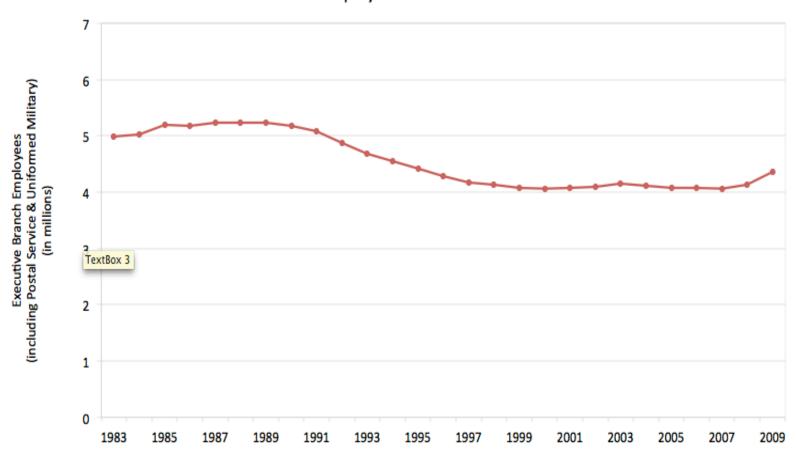
Federal Government Spending

Expansion of Federal Government Spending from 1983 - 2009



Number of Federal Employees

Number of Executive Branch Employees from 1983 - 2009



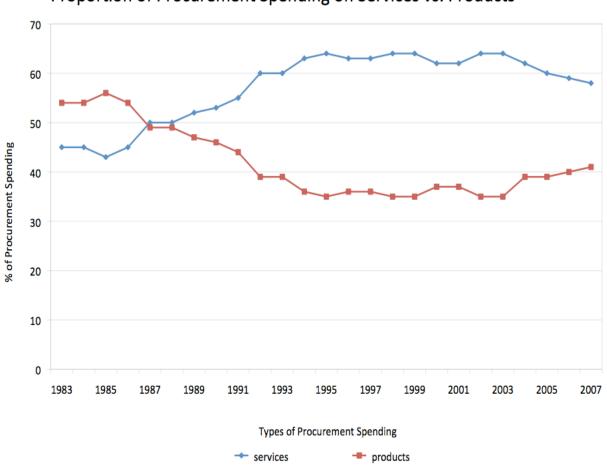
Spending on Service Contracting

Spending on Service Contracting from 1983 - 2007



Spending on Services v. Products

Proportion of Procurement Spending on Services vs. Products



Ethics Restrictions on Government Employees

- financial influences on an employee's government work;
- the use of government position for nongovernment purposes;
- an employee's outside activities;
- an employee's post-government employment; and
- restrictions based on an employee's pregovernment employment.

One Size Does Not Fit All

- Stricter Ethics Rules for Employees in Sensitive Positions
 - High-Level Officials
 - Procurement Officials & Bank Examiners
- Looser Rules for Temporary Employees ("Special Government Employees" or SGEs)

Principles Underlying Government Ethics Restrictions

- (1) Express fiduciary nature of public office
- (2) Shore up public's confidence in government
- (3) Maintain Congressional and executive branch control of federal resources; and
- (4) Ensure that officials devote adequate attention to their responsibilities.

Few Ethics Restrictions on Government Contractor *Personnel*

- A few agencies have narrow regulations re: Contractor Employee Personal Conflicts of Interest ("PCI")
- Proposed Regulation for PCI in "Meta-contracting"
 Contractors who assist the government in contracting

- Government-Wide Regulations re: Contractors' Organizational Conflicts of Interests ("OCI")
- Contractors' Internal Ethics Codes

Exception: FDIC

- Deems contractor personnel who are supervised by government managers to be government employees
- Has comprehensive ethics regulations for its contractors' personnel
 - *Financial influences* (including interests of close family members)
 - Misuse of government resources (including information)
 - Outside activities
 - Post-employment

For more information:

Ethics for an Outsourced Government ACUS

http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1840629

Fiduciary-Based Standards for Bailout Contractors: What Treasury Got Right and Wrong in TARP MINN. L. REV.

http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1860184

Financial Conflicts of Interest In and Out of Government

ALAB. L. REV.

http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1785520

ACUS Recommendations:

- (1) Optional FAR clauses for contracts with high risk of:
 - personal conflicts of interest (COIs) or
 - misuse of certain non-public information.
- (2) Contractors must:
 - train employees to recognize their own COIs
 - require employees to report COIs internally
 - screen conflicted employees from contract work
 - disclose employee misconduct (& resulting discipline) to government
- (3) These clauses will not supplant already existing agency contractor ethics programs
- (4) Agencies not covered by the FAR should consider using these clauses

A continuing discussion . . .

Questions

Comments

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